

DEMONSTRATION OF "ON-SIDE" -- THE SIDEWAYS PRINTING PROGRAM FROM EXPRESSWARE  
 This is a demonstration of sideways printing. The spreadsheet was produced with

	Jan.	Feb.	March	April	May	June	1987 J
Retail Sales	40,000	42,000	44,100	46,305	48,620	51,051	53,
Dealer Sales	10,000	10,500	11,025	11,576	12,155	12,763	13,
School Sales	15,000	15,750	16,538	17,365	18,233	19,145	20,
Government Sales	9,000	9,450	9,923	10,419	10,940	11,487	12,
Other Sales	1,500	1,575	1,654	1,737	1,823	1,915	2,
<b>Total Sales</b>	<b>75,500</b>	<b>79,275</b>	<b>83,240</b>	<b>87,402</b>	<b>91,771</b>	<b>96,361</b>	<b>101,</b>
Less Cost of Sales	16,610	17,441	18,313	19,228	20,190	21,199	22,
Less Freight Cost	1,510	1,586	1,665	1,748	1,835	1,927	2,
<b>Gross Profit</b>	<b>57,380</b>	<b>60,248</b>	<b>63,262</b>	<b>66,426</b>	<b>69,746</b>	<b>73,235</b>	<b>76,</b>
Salaries and Wages	18,875	19,819	20,810	21,851	22,943	24,090	25,
Employee Benefits	3,398	3,567	3,746	3,933	4,130	4,336	4,
Payroll Taxes	2,265	2,378	2,497	2,622	2,753	2,891	3,
Advertising	14,345	15,062	15,816	16,606	17,436	18,309	19,
Office Lease	1,510	1,586	1,665	1,748	1,835	1,927	2,
Equipment Rent	1,284	1,348	1,415	1,486	1,560	1,638	1,
Telephone	2,265	2,378	2,497	2,622	2,753	2,891	3,
Office Expense	3,775	3,964	4,162	4,370	4,589	4,818	5,
Taxes & Licenses	3,171	3,330	3,496	3,671	3,854	4,047	4,
Travel & Ent.	1,963	2,061	2,164	2,272	2,386	2,505	2,
Other Expenses	755	793	832	874	918	964	1,
	<b>53,606</b>	<b>56,286</b>	<b>59,100</b>	<b>62,055</b>	<b>65,157</b>	<b>68,416</b>	<b>71,</b>
<b>Net Profit</b>	<b>3,774</b>	<b>3,962</b>	<b>4,162</b>	<b>4,371</b>	<b>4,589</b>	<b>4,819</b>	<b>5,</b>

